

Partner organisation

PIC	948740608
Full legal name (National Language)	Training to Malta
Full legal name (Latin characters)	Training to Malta
Acronym	
National ID (if applicable)	
Department (if applicable)	
Address	Dun FrangiskSciberras Street, Vista Court Block A
Country	Malta
Region	Malta
P.O. Box	
Post code	MHL 2022
CEDEX (only for France)	
City	Melliena
Website	http://www.trainingtomalta.org/
Email	ferdinando@trainingtomalta.org
Telephone 1	+39 338 5671925
Telephone 2	
Fax	

Profile

Type of organization	not-profit-association
Is the partner organization a public body?	no
Is the partner organization a non-profit?	yes

Legal representative

Title	Dr
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Gender	Male
First name	Ferdinando
Family name	Comerci
Department	
Position	President
Email	ferdinando@trainingtomalta.org
Telephone 1	+39 338 5671925

<input type="checkbox"/> If the address is different from the one of the organization, please tick this box

Address	
Country	
Region	
P.O. Box	
Post Code	
CEDEX (only for France)	
City	
Telephone 2	

Contact person

Title	Dr.
Gender	Male
First name	Joseph
Family name	Gerada
Department	
Position	Representative
Email	ferdinando@trainingtomalta.org

Telephone 1

00356 79820751

C. Have you participated in a European Union granted project in the 3 years preceding this application? If yes, please indicate.

EU Programme	Year	Project Identification or Contract Number	Applicant/Beneficiary Name
Leonardo da Vinci	2011	2010-I-FR1-LEO02-13632010-I-FR1-LEO02-13632	Association Itineraire International
Erasmus	2011	ES/10/LLP-LdV/PLM/150052	FUNDACION DE LA LENGUA ESPAÑOLA
Erasmus	2011	EURO-FP-CYL IV-2010-I-ESI-ERA04-21904	FUNDACION DE LA LENGUA ESPAÑOLA
Leonardo da Vinci	2012	FCT ERASMUS IV 2010 N° 2010-I-ESI-ERA04-0050	FUNDACION DE LA LENGUA ESPAÑOLA
Leonardo da Vinci	2012	UK/11/LLP-LdV/PLM/163043	Rand Rocket ABCare House
Leonardo da Vinci	2012	IV - DE/12/LLP-LdV/PLM/284212	IFA - Internationaler Fachkräfteaustausch
Leonardo da Vinci	2013	UK/12/LLP-LdV/PLM/163041	Rand Rocket ABCare House
Leonardo da Vinci	2013	2012-I-ITI-LEO02-02635	Comune di Joppolo
Leonardo da Vinci	2013	2012-I-ITI-LEO02-02565	Comune di Joppolo
Leonardo da Vinci	2013	UK/13/LLP-LdV/PLM/163074	Rand Rocket ABCare House
Leonardo da Vinci	2013	LLP-LdV-IVT-2012-LT-0665	Radviliškio technologij ir verslo mokymo

			centras
Leonardo da Vinci	2014	LLP-LdV-IVT-2013-LT-0672	Rovinova school
Leonardo da Vinci	2014	2013-I-PTI-LEO01-15724	EPAMG
Leonardo da Vinci	2014	LLP-LdV-IVT-2013-LT-0829	Radviliškio technologij ir verslo mokymo centras
Leonardo da Vinci	2014	2013-I-EEI-LEO01-04701	Tallinna Ehituskool
Leonardo da Vinci	2014	2013-I-ITI-LEO02-03812	AFOL- Agenzia per la formazione
Leonardo da Vinci	2014	2013-I-ITI-LEO02-03566	Università degli Studi di Camerino
Erasmus Plus	2015	2015-1-IT02-KA204-014787	Giovani per l'Europa
Erasmus Plus	2015	2014-1-DE02-KA102-000114	Richard-von-Weizsäcker Berufskolleg
Erasmus Plus	2015	2014-1-LT01-KA102-000272	Klaipėda Tourism School
Erasmus Plus	2015	2014-1-BG01-KA102-000479	Private Trade Shcool
Erasmus Plus	2015	14/KA1VET/349	KLIK
Leonardo da Vinci	2015	2013-1-EE1-LEO01-04701	Tallinna Ehituskool
Erasmus Plus	2015	2014-1-LT01-KA102-000139	Radviliskis technology and business teaching center
Erasmus Plus	2016	2014-1-LT01-KA102-000081	Klaipeda construction school

Erasmus Plus	2016	2015-1-TR01-KA101-017642	Yunusemre mesleki ve teknik anadolu lisesi
Erasmus Plus	2016	2014-1-EE1-KA102-000032	Tallinna Ehituskool
Erasmus Plus	2016	2015-1-IT01-KA102-004395	Istituto Istruzione Superiore "Ciuffelli-Einaudi"
Erasmus Plus	2016	2015-1-LT01-KA102-000240	Radviliskis technology and business teaching center

D.1. Aims , activities and experience of the organization

Please provide a short presentation of your organisation (e.g. its type, size, scope of work, areas of specific expertise, specific social context and, if relevant, the quality system used) relating to the area covered by the project. (limit 5000 characters).

TRAINING TO MALTA was born to promote exchange programs between European and International countries. We are a not-profit-association based in St Julians, Malta (official language is English) along the northeast coast close to the capital Valletta. St Julian's is a popular and busy city in Malta, is ideal for those who wish to combine internships (work experience) and English language learning, is surrounded by shops, bars, restaurants and, of an evening, plenty of nightlife.

We are specialized in European Internships programs working as a receiving and intermediate organization. Our activities deal with: the promotion of European pathways for work-linked training, including language learning; the organization and management of cultural exchanges with European Union member countries and non EU countries; orientation and training courses, qualifying and re-qualifying courses, refresher courses for European and non European people. Besides we encourage and promote research, intercultural exchanges and the knowledge of different cultures.

At our centre we focus on all types of training, including English language training.

We offer internships in all areas of academic, vocational, industrial and manufacturing coupled with an

extensive list of professional and International companies with whom we are partners

In the last years we have participated in the coordination of several European projects as Receiving Organization, hosting more than 780 participants.

*What are the activities and experience of your organisation in the areas relevant for this project?
What are the skills and/or expertise of key persons involved in this project? (limit 5000 characters).*

With our activities we also aim to increase employment in the field of gastronomy, hospitality industry and tourism, to encourage people to self-employment, through the acquisition of skills, abilities and knowledge in tourism and in the promotion of the territory.

For this reason we promote formative activities in public and private touristic companies: archaeological sites, in-coming agencies, tour operators, museums, theaters, parks, convention centers, etc... The professional goal to achieve, at this stage, is the acquisition of new skills in terms of knowledge and abilities, the development of a sense of adaptability and flexibility within the working environment, to deepen the knowledge of languages, with particular reference to the terms of technical tourism.

We also aim to provide real support to young people in order to promote their training and self-employment in the field of sustainable tourism. They will be engaged in an authentic investigation and research about the business realities still existing in the area so that they will be a model and a guide for the many young people who are looking for their own personal and professional fulfillment. The sector study concerns above all Mediterranean Tourism which is confirmed to be an essential field in the global economy and more than half a century is showing a trend of positive development. In particular, the Mediterranean area of Europe has demonstrated, over the past few years, better outcomes and success than Northern and Western Europe in the field of tourism. This is due to the favorable climate, the long seasons, the extensive and detailed heritage composed of natural, artistic, archaeological and historical resources and its beautiful landscape. By combining the acquired skills with the typical natural resources of the Mediterranean, already favorable to entrepreneurial success in the tourism industry, we are sure that we will pursue effectively one of our objectives, that is the creation of specialized skills and experience in the field of tourism that will facilitate the access to the labor market for unemployed young people and at the same time will spread this sector as an incentive for the development of the Mediterranean area and the self-employment of young people.

Please describe why this project is important in your country, region, city.

This project is very important for our city , because the interaction with other cultures will enrich all people involved directly and indirectly in this project , through the development of several factors such as: European dimension , knowledge and overcoming of cultural differences . Development of human and social skills as well as language skills and own professional .

Please describe the situation of youth working, educating in the field of gastronomy, tourism, hospitality industry in your country. How many young people work, learn about this? How is the percentage share of this group in Your society ? Do youth has knowlegde about working abroad in this specific field (languages, cultures, rules of employment, taxes etc.) ? Do they want to start they carrier abroad? How many of them are now unemployed ?(please provide data and source)

According to Eurostat, in 2014 the unemployment rate fell further settling at 6% (one of the lowest levels of the entire European Union). Positive data on youth unemployment that does not exceed 14% among young people under 25 years of age. EU forecasts suggest that unemployment in the 2014-2015 period is expected to remain unchanged to stand at 6.4%, compared to the European average of 12% and 11.7% respectively in 2014 and in 2015.

Tourism

A fundamental sector for the Maltese economy and 'that of tourism, including the armature, represents about 25% of GDP. According to the NSO, the total number of tourists in 2011 exceeded 1.4 million, an increase of 6% compared to 2010. The number of visitors has grown both tourists frequent both among those who visited the archipelago Malta The first time.

The 85% of the visitors came from EU countries with Italy in second place with around 199,830 tourists (however recording a decrease of 8.2% compared to 2010), after the United Kingdom (439,717) and ahead of Germany (134,584), and France (103,688). The remaining 15% came from non-European countries including the United States (16,228) and Libya (6208).

The total tourism expenditure amounted to about 1.2 billion euro, an increase of 9% over the previous year, while the average length of stay was 8.3 nights equal in line with 2010.

The presence of Italian tourists, though declining, still seems to be guaranteed by the presence of numerous flights of, by the national airline Air Malta (who calls at Catania, Milan, Rome, with direct flights, with continuations of Naples and Verona) and other low cost airlines including Ryanair (calling, not always daily, Bari, Bologna, Cuneo, Pisa, Turin, Venice-Trapani and Treviso) and Easy Jet, which operates only in the summer months July and August, Milan Malpensa and Rome.

In tourism, another vital area is the cruise. With regard to this sector were 556,564 passengers, an increase of 13.3% over 2010. The majority of visitors, 78.35%, was from the EU, with Italy in second place with 110,076 passengers (however recorded a decline of 9.7% compared to 2010) after Germany (151,398, + 98.54% compared to 2010) and before Great Britain (43,785, + 17.39 compared to 2010) and France (42,180, -32.7% compared to 2010). The remaining 21.65% was sourced from outside Europe, including the United States (49,053), Canada (12,493), Australia (5722) and Japan (2,038). (NSO data).

Most of the passengers are of age 'between 40 and 59 years (191 638) and for most men (271,230). In 2011 arrivals were 31, 36 in more 'than in 2010.

There is also, in recent years, an increase of business, conference and study, this latter mainly due to

the English language courses. Study trips are in fact a type of tourism that is becoming increasingly important in Malta, as the country has good English schools legally recognized internationally. The tourism industry is constantly changing and the recent entry of Malta into the European Union has allowed the realization of many projects that are improving the tourist offer.

The Malta Tourism Authority, Malta competent body, is trying to promote the more can the strengths of Malta implementing strategies to face competition from other neighboring countries and increase tourist demand. The Government is in fact always more aware that only an overall positive factors will attract a greater number of tourist, among which the quality dell`ambiente, infrastructure, services, food, and in addition to the environmental beauty even those historical-cultural.

* informations taken from
http://www.amblavalletta.esteri.it/Ambasciata_LaValletta/Menu/I_rapporti_bilaterali/Cooperazione_economica/Scheda_Paese/Turismo/

The table below provides the distribution of employment inside the sector of Accommodation and Food Service Activities

Wholesale and retail trade, transportation and storage, accommodation and food service activities	2011		2012		2013		2014	
	M	F	M	F	M	F	M	F
	33,325	14,264	33,668	15,877	33,758	15,441	31,840	17,532*

*taken from

<https://education.gov.mt/en/resources/Documents/Policy%20Documents/National%20Vocational%20Education%20and%20Training%20Policy.pdf>

D.2. Operational capacity: Skills and expertise of key staff involved in the project

Please add lines as necessary.

Name of staff member	Age, Education background, Summary of relevant skills and experience, including experience in work with elderly, internet activities experience. You should also provide person responsible for management, quality and dissemination in the project.
Mr Ferdinando Comerci: President of the organisation.	Bachelor in Business and Economy. He directs the company's business path, he is expert consultant and head to the Finance Department. He develops international collaborative projects, funded by the European Commission. He creates a database curriculum to be sent directly to the facilities and tourist agencies of the regions concerned. Usually he provides with a publication of regular newsletters, both paper and electronic. Publication of the activities on the facebook page of training to Malta https://www.facebook.com/pages/Training-to-Malta-Erasmus-Plus-Hosting-Partner/167181003368082?fref=ts
Mr Joseph Gerada: Coordinator	Bachelor in Foreign Languages and Literatures. He started his professional career by working for different schools. In Training to Malta he is responsible for coordinating European funded projects.
Mr Mark Camilleri: Incoming Department	Bachelor in International Sciences. Since he works in Training to Malta he has been Responsible for Incoming Department with particular expertise in matching CV's with client companies. He also handles International Relations.

Mrs Stephanie Galea: Administration	Bachelor in Economics and Statistics. She is the administrative controller and operations appointed representative and oversees all the projects with the aid of chief project manager Ferdinando Comerci.